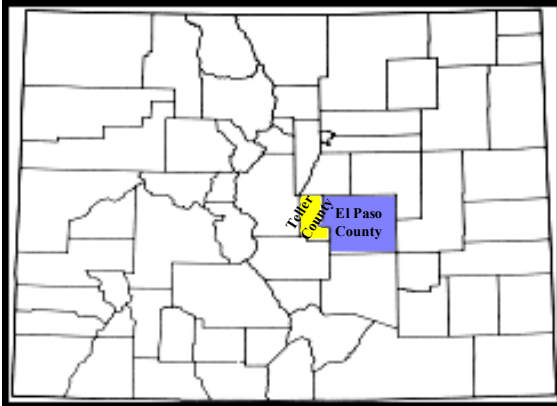


Pikes Peak Region Population & Demographics



The Pikes Peak region is made up of El Paso and Teller counties

Population

	Colorado Springs	El Paso County	Teller County
2017	467,108	701,283	24,625
2010	420,716	627,232	23,441
2000	361,901	519,802	21,068

Source: Colorado Department of Local Affairs

Diversity

	Colorado Springs	El Paso County	Teller County
White	78.8%	80.2%	94.7%
Black / African American	6.4%	6.1%	0.9%
American Indian	0.5%	0.6%	0.2%
Asian	3.0%	2.7%	0.9%
Hawaiian / Pacific Islander	0.3%	0.4%	0.0%
Some Other Race	5.6%	4.4%	0.9%
Two or More Races	5.4%	5.6%	2.4%
Hispanic or Latino*	17.4%	16.2%	6.1%

Source: U.S. Census Bureau, 2012 - 2016 American Community Survey 5-Year Estimate

*Hispanic or Latino numbers are also counted in the above numbers

2016 Household Income

	Colorado Springs	El Paso County	Teller County
Median Household	\$56,227	\$60,219	\$63,723
Median Family	\$71,772	\$73,569	\$75,060
Per Capita	\$30,423	\$30,261	\$34,230

Source: U.S. Census Bureau, 2012 - 2016 American Community Survey 5-Year Estimate

Educational Attainment

Highest Level	Colorado Springs	El Paso County	Teller County
High School Graduate or Higher	93.1%	93.9%	94.4%
Bachelors Degree or Higher	37.8%	36.6%	32.6%
Less than 9th Grade	2.3%	1.9%	0.6%
9th - 12th Grade, No Diploma	4.3%	4.1%	5.1%
High School Diploma Only	20.2%	20.6%	25.4%
1 to 3 Years College	24.7%	25.5%	24.2%
Associates Degree	10.6%	11.4%	12.3%
Bachelors Degree	23.1%	22.4%	20.6%
Graduate or Professional Degree	14.7%	14.2%	12.0%

Source: U.S. Census Bureau, 2012 - 2016 American Community Survey 5-Year Estimate

Age Distribution

Age Group	Colorado Springs	El Paso County	Teller County
0 - 14	19.9%	20.9%	14.2%
15 - 19	6.9%	7.0%	6.4%
20 - 24	8.5%	8.5%	4.6%
25 - 34	15.4%	15.1%	7.8%
35 - 44	12.5%	12.5%	11.0%
45 - 54	13.0%	13.0%	17.0%
55 - 59	6.1%	6.2%	11.8%
60 - 64	5.4%	5.3%	9.4%
65 - 74	7.2%	6.9%	13.2%
75+	5.1%	4.6%	4.5%

Source: U.S. Census Bureau, 2012 - 2016 American Community Survey 5-Year Estimate

Age Group	Colorado Springs	El Paso County	Teller County
0 - 14	89,213	139,150	3,320
15 - 19	30,741	46,794	1,495
20 - 24	38,198	56,261	1,085
25 - 34	69,261	100,490	1,841
35 - 44	56,139	82,860	2,577
45 - 54	58,391	86,935	4,004
55 - 59	27,347	41,342	2,774
60 - 64	24,248	35,090	2,207
65 - 74	32,122	45,972	3,115
75+	23,099	30,277	1,054

Source: U.S. Census Bureau, 2012 - 2016 American Community Survey 5-Year Estimate

	Colorado Springs	El Paso County	Teller County
Median Age	34.5	33.8	49.5

Source: U.S. Census Bureau, 2012 - 2016 American Community Survey 5-Year Estimate

Pikes Peak Region Labor Force

Civilian Labor Force

	El Paso County	Teller County
July 2018	344,555	12,366
July 2008	301,822	11,639
% Change	12.4%	5.9%

Source: State of Colorado Department of Labor and Employment, not seasonally adjusted

Unemployment Rate

	El Paso County	Teller County
July 2018	3.7%	3.6%
Annual 2017	3.8%	3.2%
Annual 2007	4.2%	3.9%

Source: State of Colorado Department of Labor and Employment, not seasonally adjusted

El Paso County Employment by Industry

	El Paso County	Teller County
Agriculture/Forestry/Fishing/Hunting	495	16
Mining	56	--
Utilities	2,452	34
Construction	16,141	362
Manufacturing	11,600	110
Wholesale Trade	5,535	83
Retail Trade	31,683	967
Transportation and Warehousing	5,492	76
Information	6,205	73
Finance and Insurance	12,507	149
Real Estate and Rental and Leasing	4,735	111
Professional and Technical Services	25,149	334
Management of Companies/Enterprises	1,190	34
Administrative and Waste Services	17,713	177
Educational Services	27,935	--
Health Care and Social Assistance	42,378	655
Arts, Entertainment, and Recreation	5,092	661
Accommodation and Food Services	30,133	1,441
Other Services, Ex. Public Administration	11,171	198
Public Administration	13,166	561

Source: State of Colorado Department of Labor and Employment, 1st Quarter 2018

-- Teller County keeps Mining and Educational Services workers "Classified"

Employment

	El Paso County	Teller County
2017 Annual Average	315,997	11,776
2007 Annual Average	284,858	11,936

Source: State of Colorado Department of Labor and Employment

Wages

Wages are competitive with similarly sized cities, but the average education of the Pikes Peak region employee is greater, providing employers with a high value workforce.

Occupation	Colorado Springs Wage
Accounting Clerk	\$ 41,826
Applications Programmer	89,145
Customer Service Representative	38,951
Database Administrator	100,778
Electrical Engineer	112,104
Manufacturing Worker	31,367
Receptionist	33,624
Secretary	39,727
Software Programmer	89,145
Technical Services Representative	53,104
Warehouse Worker	31,139

Source: Economic Research Institute - Estimated Annual Mean, September 1, 2018

Commuting Patterns

	Employees Live	Employees Work
Adams County, CO	493	198
Arapahoe County, CO	1,851	586
Boulder County, CO	184	124
Denver County, CO	2,149	553
Douglas County, CO	1,155	1,377
Elbert County, CO	287	379
El Paso County, CO	251,105	251,105
Fremont County, CO	514	1,326
Jefferson County, CO	484	282
Larimer County, CO	114	105
Las Animas County, CO	34	26
Lincoln County, CO	115	69
Logan County, CO	29	15
Otero County, CO	23	33
Prowers County, CO	41	8
Pueblo County, CO	1,249	3,137
Teller County, CO	890	4,143
Weld County, CO	59	1,336
Out-of-State	2,851	1,336
TOTAL	263,805	265,428

Source: State of Colorado Department of Labor and Employment

Note: Employees Live column represents those who live in another county and travel to El Paso County for work. Employees Work column represents those who live in El Paso County and travel to other counties for work.

Pikes Peak Region Education



Public Schools

In Colorado, school district boundaries are independent of city or other political boundaries. For K-12 education, there are 17 public school districts within El Paso County. Some of these districts extend outside the city limits into rural areas. Nine of the school districts (SD: 2, 3, 8, 11, 12, 14, 20, 38, 49) are located within the city of Colorado Springs or in close proximity. Colorado Springs has numerous private, parochial and charter schools offering high-quality options in elementary and secondary education.

	Elementary Schools	Middle Schools	High Schools
Harrison District 2	13	3	2
Widefield/Security District 3	8	3	2
Fountain/Ft. Carson District 8	8	2	1
Colorado Springs District 11	32	7	5
Cheyenne Mountain District 12	6	1	1
Manitou Springs District 14	2	1	1
Academy District 20	21	8	6
Lewis-Palmer District 38	5	1	2
Falcon District 49	7	3	4
Woodland Park District Re-2	3	1	1

Source: Individual School Districts, January 2018

2018 SAT Scores

The State of Colorado requires all high school juniors to take the SAT test.

	Math	Reading/Writing	Overall
District 2	466	484	950
District 3	447	480	957
District 8	494	477	971
District 11	493	476	968
District 12	591	591	1181
District 14	560	516	1078
District 20	555	541	1095
District 38	562	555	1117
District 49	475	446	921
District Re-2	507	503	1010
State of Colorado	513	501	1014

Source: Colorado Department of Education

Secondary Education

From the United States Air Force Academy to the fastest growing campus in the University of Colorado system to Pikes Peak Community College, education is a top priority in the Pikes Peak region. Emphasis is placed on workforce development, training and providing a K-12 education that readies students to become productive members of the workforce. Major research occurs at many of the following universities:

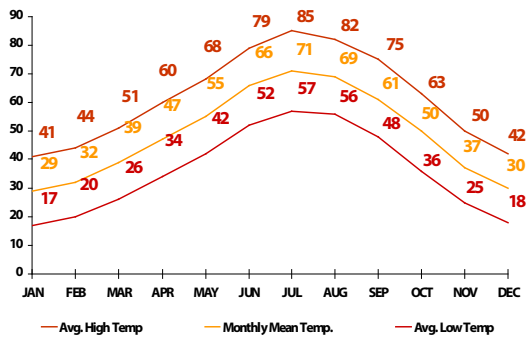
Post-Secondary Schools	Total
Altierus Career College (formerly Everest College)	95
Colorado Christian University	7,379
Colorado College	2,361
Colorado State University – Pueblo (Colorado Springs Campus)	150
Colorado Technical University	1,566
DeVry University	280
Embry-Riddle Aeronautical University	243
Fuller Theological Seminary	240
Intellitec College	300
National American University	386
Nazarene Bible College	771
Pikes Peak Community College	10,018
Regis University	196
United States Air Force Academy	4,491
University of Colorado Colorado Springs	11,463
University of Northern Colorado	63
University of Phoenix	727
Webster University	176
Total	40,816

Source: Individual Offices of Admission and Records, Fall 2017



Pikes Peak Region Community Profile

Degrees Fahrenheit



Average Monthly Temperatures - Colorado Springs, CO

Climate

At over 6,000 feet in elevation, the Pikes Peak region offers a remarkably temperate climate conducive to an outdoor lifestyle in all seasons. From hiking in open spaces within the city to skiing a short drive away, many outdoor sports are available in the area year-round.

Summer or winter, the weather is pleasant, averaging 300 dry, sunny days a year. Living in a high-altitude, low-humidity area has health benefits as well. Allergy symptoms are alleviated for many.

Temperatures in the Pikes Peak region are mild. Extremes in either winter or summer are rare. Because the Rocky Mountains capture most of the precipitation from east-moving storm systems, the Pikes Peak region has dry, sunny weather during most of the year. Schools and business activities, including construction, are rarely disrupted due to bad weather.

Average Temperature (July)	85°
Average Temperature (January)	41°
Average Annual Rainfall	17.5"
Average Annual Snowfall	41.6"
Average Sunny Days	300

Source: National Virtual Data Center 02/18

Cost of Living

	Composite	Utilities	Misc. Goods
Colorado Springs, CO	98.4	90.5	98.3

Source: C2ER COLI 2nd Quarter 2018 (based on National Average of 100.0)

Housing

Median Home Value **\$322,948**
 A newly built home of approximately 2,400 square feet with 3-bedrooms, 2 full baths, living room, dining room, one fireplace, utility room, fully finished basement and attached 2-car garage on an 8,000 square foot lot.
 Source: C2ER COLI 2nd Quarter 2018

Apartment Rental **\$1,283**
 An apartment complex built within the past 10 years of approximately 950 square feet with 2-bedrooms, 1½ or 2 full baths. Water and sewer included in rent.
 Source: C2ER COLI 2nd Quarter 2018

Monthly Utilities

Colorado Springs Utilities (CSU) is a municipally-owned, four-service utility providing electricity, natural gas, water and wastewater services to business and residential customers in the Pikes Peak region. CSU is committed to serving as a catalyst for economic development to benefit all their customers.

2018 Average Residential Monthly Bill

Water (Per 1600 CF / 30 days)	\$ 99
Wastewater Treatment (Per 800 CF / 30 days)	\$ 34
Electricity (Per 600 kWh / 30 days)	\$ 77
Natural Gas (Per 94 CF / 30 days)	\$ 54
Average Monthly Total	\$ 264

Source: Colorado Springs Utilities, September 2018

Some Local Attractions Include:

Air Force Falcon Athletics	Garden of the Gods
Arkansas River Whitewater Rafting	Hiking
Broadmoor Hotel	Manitou Cliff Dwellings
Camping	Manitou Springs
Cave of the Winds	Pikes Peak - America's Mountain
Colorado College Athletics	ProRodeo Hall of Fame
Cheyenne Mountain Zoo	Royal Gorge
Colorado Avalanche Hockey	Seven Falls
Colorado Rockies Baseball	Sky Sox Baseball
Cripple Creek Casinos	Switchback FC
Denver Broncos Football	USOC Cycling Velodrome
Denver Nuggets Basketball	Waterskiing
Dude Ranches	World Class Golfing
Fly Fishing	United States Air Force Academy