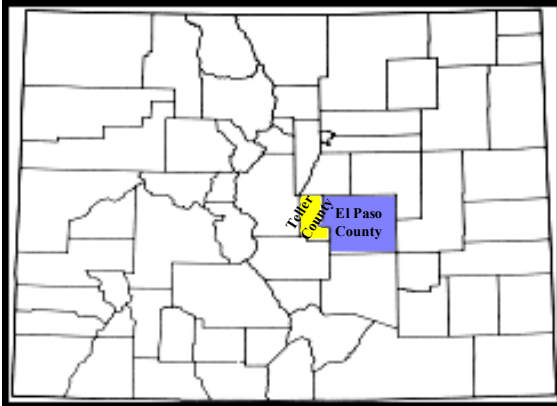


Pikes Peak Region Population & Demographics



The Pikes Peak region is made up of El Paso and Teller counties

Population

	Colorado Springs	El Paso County	Teller County
2018	473,928	714,398	25,507
2010	420,308	627,232	23,441
2000	361,901	519,802	21,068

Source: Colorado Department of Local Affairs

Diversity

	Colorado Springs	El Paso County	Teller County
White	78.2%	79.5%	94.5%
Black / African American	6.4%	6.1%	0.7%
American Indian	0.7%	0.7%	0.4%
Asian	2.9%	2.7%	1.1%
Hawaiian / Pacific Islander	0.3%	0.4%	0.0%
Some Other Race	5.9%	4.8%	0.8%
Two or More Races	5.6%	5.7%	2.5%
Hispanic or Latino*	17.6%	16.5%	6.2%

Source: U.S. Census Bureau, 2013 - 2017 American Community Survey 5-Year Estimate

*Hispanic or Latino numbers are also counted in the above numbers

2017 Household Income

	Colorado Springs	El Paso County	Teller County
Median Household	\$58,158	\$62,535	\$66,809
Median Family	\$73,323	\$75,646	\$77,059
Per Capita	\$31,333	\$31,217	\$34,974

Source: U.S. Census Bureau, 2013 - 2017 American Community Survey 5-Year Estimate

Educational Attainment

Highest Level	Colorado Springs	El Paso County	Teller County
High School Graduate or Higher	93.2%	93.7%	95.1%
Bachelors Degree or Higher	38.4%	37.3%	34.1%
Less than 9th Grade	2.3%	2.0%	0.5%
9th - 12th Grade, No Diploma	4.4%	4.3%	4.4%
High School Diploma Only	19.6%	20.1%	25.4%
1 to 3 Years College	24.6%	25.1%	23.9%
Associates Degree	10.6%	11.2%	11.6%
Bachelors Degree	23.4%	22.6%	21.1%
Graduate or Professional Degree	15.0%	14.6%	13.1%

Source: U.S. Census Bureau, 2013 - 2017 American Community Survey 5-Year Estimate; Population 25 years and over

Age Distribution

Age Group	Colorado Springs	El Paso County	Teller County
0 - 14	19.7%	20.7%	14.2%
15 - 19	6.7%	7.0%	6.0%
20 - 24	8.2%	8.3%	4.4%
25 - 34	16.0%	15.4%	8.3%
35 - 44	12.6%	12.6%	10.7%
45 - 54	12.5%	12.7%	15.9%
55 - 59	6.1%	6.2%	12.1%
60 - 64	5.5%	5.4%	9.2%
65 - 74	7.5%	7.1%	14.3%
75+	5.2%	4.6%	4.9%

Source: U.S. Census Bureau, 2013 - 2017 American Community Survey 5-Year Estimate

Age Group	Colorado Springs	El Paso County	Teller County
0 - 14	88,740	139,691	3,371
15 - 19	30,207	46,988	1,416
20 - 24	37,002	55,971	1,053
25 - 34	71,792	103,797	1,984
35 - 44	56,507	84,545	2,544
45 - 54	56,258	85,850	3,782
55 - 59	27,627	41,579	2,875
60 - 64	24,599	36,736	2,191
65 - 74	33,909	48,459	3,390
75+	23,359	31,028	1,163

Source: U.S. Census Bureau, 2013 - 2017 American Community Survey 5-Year Estimate

	Colorado Springs	El Paso County	Teller County
Median Age	34.6	34.0	49.8

Source: U.S. Census Bureau, 2013 - 2017 American Community Survey 5-Year Estimate

Pikes Peak Region Labor Force

Civilian Labor Force

	El Paso County	Teller County
September 2019	348,149	13,095
September 2009	298,765	12,042
% Change	16.5%	8.7%

Source: State of Colorado Department of Labor and Employment, not seasonally adjusted

Unemployment Rate

	El Paso County	Teller County
September 2019	2.6%	2.4%
Annual 2018	3.9%	3.7%
Annual 2008	5.7%	5.5%

Source: State of Colorado Department of Labor and Employment, not seasonally adjusted

El Paso County Employment by Industry

	El Paso County	Teller County
Agriculture/Forestry/Fishing/Hunting	556	16
Mining	52	--
Utilities	2,447	37
Construction	16,806	376
Manufacturing	11,569	125
Wholesale Trade	5,739	88
Retail Trade	31,351	973
Transportation and Warehousing	5,617	77
Information	6,234	70
Finance and Insurance	12,762	142
Real Estate and Rental and Leasing	4,788	101
Professional and Technical Services	26,325	318
Management of Companies/Enterprises	1,279	37
Administrative and Waste Services	17,930	171
Educational Services	28,577	533
Health Care and Social Assistance	43,656	644
Arts, Entertainment, and Recreation	5,342	638
Accommodation and Food Services	30,434	1,437
Other Services, Ex. Public Administration	11,415	190
Public Administration	13,703	577

Source: State of Colorado Department of Labor and Employment, 1st Quarter 2019
-- Teller County keeps Mining "Classified"

Employment

	El Paso County	Teller County
2018 Annual Average	323,816	12,182
2008 Annual Average	283,214	11,604

Source: State of Colorado Department of Labor and Employment

Wages

Wages are competitive with similarly sized cities, but the average education of the Pikes Peak region employee is greater, providing employers with a high value workforce.

Occupation

Occupation	Colorado Springs Wage
Accounting Clerk	\$ 44,046
Applications Programmer	92,686
Customer Service Representative	39,826
Database Administrator	102,465
Electrical Engineer	119,505
Manufacturing Worker	34,391
Receptionist	34,817
Sales Representative	59,048
Secretary	42,736
Software Programmer	92,686
Technical Services Representative	53,078
Warehouse Worker	33,097

Source: Economic Research Institute - Estimated Annual Mean, October 1, 2019

Commuting Patterns - Select Colorado Counties

	Employees Live	Employees Work
Adams County, CO	243	470
Arapahoe County, CO	1,085	2,254
Boulder County, CO	51	158
Denver County, CO	686	2,641
Douglas County, CO	2,614	1,477
El Paso County, CO	283,963	283,963
Elbert County, CO	434	238
Fremont County, CO	874	607
Jefferson County, CO	540	674
Larimer County, CO	207	121
Las Animas County, CO	24	49
Lincoln County, CO	60	160
Pueblo County, CO	3,237	2,506
Teller County, CO	3,676	1,135
Weld County, CO	160	325

Source: State of Colorado Department of Labor and Employment

Note: Employees Live column represents those who live in another county and travel to El Paso County for work. Employees Work column represents those who live in El Paso County and travel to other counties for work.

Pikes Peak Region Education



Public Schools

In Colorado, school district boundaries are independent of city or other political boundaries. For K-12 education, there are 17 public school districts within El Paso County. Some of these districts extend outside the city limits into rural areas. Nine of the school districts (SD: 2, 3, 8, 11, 12, 14, 20, 38, 49) are located within the city of Colorado Springs or in close proximity. Colorado Springs has numerous private, parochial and charter schools offering high-quality options in elementary and secondary education.

	Elementary Schools	Middle Schools	High Schools
Harrison District 2	13	3	2
Widefield/Security District 3	8	3	2
Fountain/Ft. Carson District 8	8	2	1
Colorado Springs District 11	32	7	5
Cheyenne Mountain District 12	6	1	1
Manitou Springs District 14	2	1	1
Academy District 20	21	8	6
Lewis-Palmer District 38	5	1	2
Falcon District 49	7	3	4
Woodland Park District Re-2	3	1	1

Source: Individual School Districts, January 2019

2019 SAT Scores

The State of Colorado requires all high school juniors to take the SAT test.

	Math	Reading/Writing	Overall
District 2	458	423	935
District 3	464	479	943
District 8	481	497	978
District 11	465	480	946
District 12	577	574	1151
District 14	517	543	1061
District 20	534	547	1081
District 38	555	559	1114
District 49	440	470	911
District Re-2	476	493	969
State of Colorado	496	505	1001

Source: Colorado Department of Education

Secondary Education

From the United States Air Force Academy to the fastest growing campus in the University of Colorado system to Pikes Peak Community College, education is a top priority in the Pikes Peak region. Emphasis is placed on workforce development, training and providing a K-12 education that readies students to become productive members of the workforce. Major research occurs at many of the following universities:

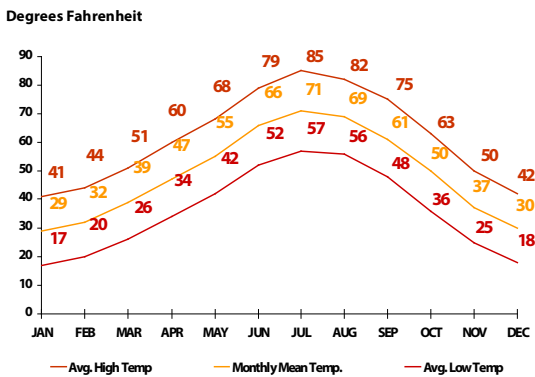
Post-Secondary Schools	Total
Colorado Christian University	7,379
Colorado College	2,091
Colorado State University - Pueblo (COS Campus)	150
Colorado Technical University	1,566
Embry-Riddle Aeronautical University	243
Fuller Theological Seminary	240
Intellitec College	300
National American University	386
Nazarene Bible College	771
Pikes Peak Community College	10,758
Pima Medical Institute	900
Regis University	196
United States Air Force Academy	4,366
University of Colorado Colorado Springs	14,222
University of Northern Colorado	63
University of Phoenix	727
Webster University	176
Total	46,909

Source: Individual Offices of Admission and Records, Fall 2018



Pikes Peak Region Community Profile

Average Monthly Temperatures - Colorado Springs, CO



Climate

At over 6,000 feet in elevation, the Pikes Peak region offers a remarkably temperate climate conducive to an outdoor lifestyle in all seasons. From hiking in open spaces within the city to skiing a short drive away, many outdoor sports are available in the area year-round.

Summer or winter, the weather is pleasant, averaging 300 dry, sunny days a year. Living in a high-altitude, low-humidity area has health benefits as well. Allergy symptoms are alleviated for many.

Temperatures in the Pikes Peak region are mild. Extremes in either winter or summer are rare. Because the Rocky Mountains capture most of the precipitation from east-moving storm systems, the Pikes Peak region has dry, sunny weather during most of the year. Schools and business activities, including construction, are rarely disrupted due to bad weather.

Average Temperature (July)	85°
Average Temperature (January)	41°
Average Annual Rainfall	16.5"
Average Annual Snowfall	37.7"
Average Sunny Days	300

Source: National Virtual Data Center 10/19

Cost of Living

	Composite	Utilities	Misc. Goods
Colorado Springs, CO	100.9	98.7	103.9

Source: C2ER COLI 3rd Quarter 2019 (based on National Average of 100.0)

Housing

Median Home Value **\$349,205**
A newly built home of approximately 2,400 square feet with 3-bedrooms, 2 full baths, living room, dining room, one fireplace, utility room, fully finished basement and attached 2-car garage on an 8,000 square foot lot.
Source: C2ER COLI 3rd Quarter 2019

Apartment Rental **\$1,366**
An apartment complex built within the past 10 years of approximately 950 square feet with 2-bedrooms, 1- or 2 full baths. Water and sewer included in rent.
Source: C2ER COLI 3rd Quarter 2019

Monthly Utilities

Colorado Springs Utilities (CSU) is a municipally-owned, four-service utility providing electricity, natural gas, water and wastewater services to business and residential customers in the Pikes Peak region. CSU is committed to serving as a catalyst for economic development to benefit all their customers.

2019 Average Residential Monthly Bill

Water (Per 1600 CF / 30 days)	\$ 107
Wastewater Treatment (Per 800 CF / 30 days)	\$ 36
Electricity (Per 600 kWh / 30 days)	\$ 76
Natural Gas (Per 94 CF / 30 days)	\$ 47
Average Monthly Total	\$ 266

Source: Colorado Springs Utilities, October 2019

Some Local Attractions Include:

- | | |
|-----------------------------------|---------------------------------|
| Air Force Falcon Athletics | Garden of the Gods |
| Arkansas River Whitewater Rafting | Hiking |
| Broadmoor Hotel | Manitou Cliff Dwellings |
| Camping | Manitou Springs |
| Cave of the Winds | Pikes Peak - America's Mountain |
| Colorado College Athletics | ProRodeo Hall of Fame |
| Cheyenne Mountain Zoo | Rocky Mountain Vibes Baseball |
| Colorado Avalanche Hockey | Royal Gorge |
| Colorado Rockies Baseball | Seven Falls |
| Cripple Creek Casinos | Switchback FC |
| Denver Broncos Football | USOC Cycling Velodrome |
| Denver Nuggets Basketball | Waterskiing |
| Dude Ranches | World Class Golfing |
| Fly Fishing | United States Air Force Academy |